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THANK YOU FOR YOUR REFERRALS: Gia Lucchetta, Kim King, Steve Zahnd, Blake Berfelz, Sean Murphy, Stephen Foti

"What small changes can I make to my home to make it more sellable?"

If you're a homeowner looking to sell this fall, here are a few <u>small efforts</u> you can make to achieve a <u>fast sale</u>!

1. Patch and paint

Patching the scuffs and painting the few rooms that need it the most, can make all the difference. Painting is one of the biggest and most cost effective changes you can make to a house, and the number 1 thing we recommend over anything.

2. Clear view

Cleaning windows inside and out might sound like basic knowledge, but it's not something we all think about doing regularly, especially the outside. You could have the cleanest house in the city, but if buyers think that you don't have time to clean your windows, they might question "how well maintained is the rest of the house?"

3. Fill in the gaps

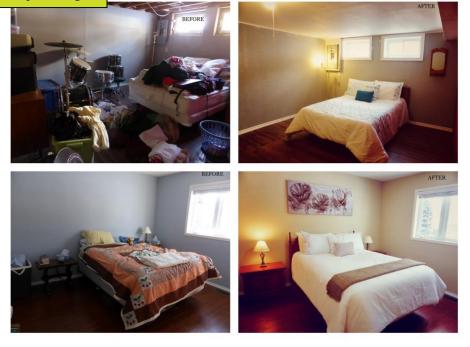
Caulking is an improvement people won't necessarily notice has been done, but will certainly notice if it hasn't been done. Caulking around door and floor trim is a finishing touch that can make all the difference.

4. Red carpet treatment

Flooring is a big deciding factor for buyers when considering purchasing a house. Taking the time to invest in a carpet cleaner or scrubbing the kitchen grout like new again, will be well worth the effort.

Successful Stages

This home sold in 7 days for \$16,000 over asking price!



Check out November's issue of 'Lightening & Brightening must do's'!

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